#### **SPONSORSHIP** BOOKLET

# ANNUAL RECOGNITION

### **TORONTO REGION BOARD OF JRADE** MAY 9, 2023

PRESENTED BY

ASSOCIATION DES BANQUIERS CANADIENS

CANADIAN BANKERS ASSOCIATION

WOMENINGOVERNANCE.ORG

NOMEN 1

CO-CHAIRED BY

Kruger R Products



PARITY CERTIFICATION PARTNERS



accenture

ANNUAL PARTNERS

**AIR CANADA** 



GOVERNAN

PARITY

IFIED





#### HONORARY Co-presidents



#### NAJAH SAMPSON President, Pfizer Canada

Najah Sampson is President of Pfizer Canada, a position she has held since May 2022. In her 20+ year career at Pfizer, Ms. Sampson has held commercial leadership positions at all levels in the organization. Ms. Sampson served as Vice President and Chief of Staff to Pfizer's Chairman and CEO, overseeing operations to advance enterprise priorities, supporting the Executive Leadership Team and Board of Directors, and coordinating with leaders across the organization to enable a strong corporate culture.

Over the years, she has led several global teams within the Oncology business, establishing global launch and lifecycle plans for portfolios of early development and late-stage assets across hematologic, breast, and lung cancers. Prior to her appointment as President, Ms. Sampson was Vice President, Global Genitourinary Franchise Lead for Pfizer Oncology. She was responsible for ensuring global strategy development and implementation for an industryleading portfolio of innovative brands and pipeline medicines in prostate, bladder and kidney cancers and the Oncology biosimilar portfolio.

# Ms. Sampson began her career with Pfizer in the US managing a portfolio of quality improvement programs and enabling engagement strategies for managed care and institutional customers.

She is a member of the Board of Directors of Innovative Medicines Canada, a member of BIOTECanada and a member of the Business Council of Canada.

Ms. Sampson holds a BS and an MBA from Florida A&M University. Outside of work, Ms. Sampson is an active supporter of healthcare charities and organizations. She is an avid traveler and enjoys time outdoors with her husband and young daughter.

#### **DINO BIANCO**

#### **Chief Executive Officer, Kruger Products**

Dino Bianco has served as Chief Executive Officer of Kruger Products since March 2018.

Prior to that he had a highly successful career with Kraft Foods with senior experience in finance, sales, marketing, and senior management. As President of Kraft Canada, Mr. Bianco successfully led a business with several billion dollars in sales, 23 brands, 11 facilities and with more than 5,000 employees. Furthermore, he has extensive US and foodservice experience having served as President of Kraft's multi-billion US Beverage division based in Chicago. During his tenure, he was responsible for driving significant growth, profits, and innovation.

Mr. Bianco has also developed a strong relationship with Canadian retailers over his career and in 2013 was the recipient of the Food Industry Association of Canada's "Golden Pencil" award recognizing his lifetime contribution to the grocery sector. In August 2021, he was the recipient of The Grocery Business Hall of Fame.

He has extensive Board experience having served on the Boards of Welbit Foodservice (WBT.NYSE), Andrew Peller LTD (ADW.A-TSX) and Manitowoc Company (MTW.NYSE). Mr. Bianco has also served as past Chair of Food, Health and Consumer Products Canada and sat on the Board of The Grocery Foundation and Board of Trustees of the United Way of Toronto.

Mr. Bianco is a Chartered Professional Accountant, beginning his career at PricewaterhouseCoopers.



#### ABOUT WOMEN IN GOVERNANCE AND THE PARITY CERTIFICATION

The alarming statistics on the few women in senior management positions or on Boards are what motivated the founding of Women in Governance (WiG) in 2010. The mission of our non-profit organization is to support women in their career advancement and leadership development; with our Parity Certification, we also support organizations working to close the gender gap in the workplace.

Research clearly demonstrates the positive impact of gender parity in upper management and decisionmaking on their innovation, employee retention, branding and financial performance. Allowing women to progress without glass ceilings or sticky floors is not only in their best interest; it is in the best interest of businesses, the economy, and our society as a whole, particularly in a context of talent shortage.

Things have changed a lot, but not fast enough! According to the World Economic Forum, it will still take about 140 years to reach gender parity. WiG helps change the timeline with its advocacy, dynamic social media, major events featuring prominent speakers, mentoring programs for executive and professional women, a robust governance training program, and the Parity Certification. A vibrant community working together to achieve gender parity, diversity, and inclusion.

Created in 2017 with the pro bono support of McKinsey & Company, and the first of its kind in North America, the Parity Certification helps organizations increase the representation of women where they have historically been underrepresented, as well as in senior management positions.

Accenture, Mercer, and WTW support the WiG team in the assessment of applications. The robust tool not only evaluates parity at the decision-making level of an organization, but also evaluate the implementation of mechanisms that enable women at all levels to achieve career advancement, creating a pipeline of female talent. Particular attention is also given to intersectionality to ensure that BIPOC, Indigenous, and LGBTQ2S+, as well as women with disabilities are sponsored, supported, and promoted. So far, the Parity Certification has directly impacted over 700,000 employees across Canada and the United States.

Join us and contribute to the advancement of parity, diversity, and inclusion!







# **PARITY CERTIFICATION**



#### BRONZE, SILVER AND GOLD ORGANIZATIONS



GALA+2023					
SPONSORSHIP PACKAGES	1 organization only PRESENTING SPONSOR 25,000\$	SOLD 2 organizations only HONORARY CO-PRESIDENCY SPONSOR 25,000\$	PLATINUM Sponsor 20,000\$	GOLD SPONSOR 15,000\$	SILVER SPONSOR 10,000\$
<b>RECOGNITION BEFORE AND AFTER THE GALA</b>					
"Presented by" with your name and/or logo on all communication tools*	+				
"Co-chaired by" with your name and/or logo on all communication tools $\!$		+			
Your name and/or logo featured under the appropriate sponsorship level on all communication tools $\!$			+	+	+
GALA BENEFITS					
Your CEO, Chair or a C-Suite level executive gives an on-stage presentation (up to 3 min.)	+				
Your CEO or Chair joins the evening's discussion panel		+			
<ul> <li>Your organization is the exclusive sponsor of either:**</li> <li>Cocktail: your logo on the glasses;</li> <li>Dessert: your logo on the dessert table and napkins;</li> <li>Photobooth: your roll-up banner next to the photobooth and your logo on the pictures frames.</li> <li>First come, first served! When the three options above are sold, your organization will be offered a double-page ad in the printed Gala program.</li> </ul>			+		
<ul> <li>Your organization is the exclusive sponsor of either:</li> <li>Silent auction: your logo on the auction's virtual platform;**</li> <li>Coat check: your roll-up banner in the coat check area.</li> <li>First come, first served! When the two options above are sold, your organization will be offered a full-page ad in the printed Gala program.</li> </ul>				+	
A double-page ad in the printed Gala program	+	+	***		
A full-page ad in the printed Gala program				***	
Your CEO, Chair or a C-Suite level executive is seated at the head table (not transferable)	+	+	+	+	
Your logo is featured on the official Gala poster, program, and video projection	+	+	+	+	+
A word from your CEO in the printed Gala program	+	+			
Your roll-up banner on stage	+	+			
Your roll-up banner at the event			+	+	+

\* Communication tools include Women in Governance's website and the Parity Certification microsite, an extensive social media campaign, 10+ mailings, several short videos, etc. Gala promotion starts in February and the post-event campaign lasts until the summer (the detailed communication report can be provided to you upon request.)

\*\* Should your organization wish to sponsor part of the evening, contact Stefanie Bug, our Senior Director, Business Development at stefanie.bug@womeningovernance.org for a package with a more tailored approach that fits your company's needs!



\*\*\* Advertising in the printed Gala program will be offered to Platinum (double-page) or Gold (full-page) sponsors if other recognition opportunities are no longer available.

SOLD

### TICKET Information



#### HALF TABLE (4 SEATS)

Your half table reservation includes your logo on the centerpiece and your organization's name on the corporate tables' floor plan.

#### 0 0 8 0 0

#### FULL TABLE (8 SEATS)

Your full table reservation includes your logo on the centerpiece and your organization's name on the corporate tables' floor plan. \$6,000

\$750

\$4,000



#### MONTREAL Gala 2023

We look forward to honoring all our Parity certified organizations at the Montreal Gala, presented by Bell, on September 26, 2023.

To thank you for your support, we are pleased to extend a 15% rebate on your ticket reservations when registering for both 2023 Gala events.

Please contact Stefanie Bug, Senior Director of Business Development:

stefanie.bug@womeningovernance.org





#### A LOOK AT OUR Past galas

Prestigious events where corporate and political leaders come together to honour Parity certified organizations!

> Toget. We Mak Markets



**Discover the** 



# **MAJOR EVENTS AND INFLUENTIAL COMMUNITY**

5,000+ attend our events every year

#### 65,000+ subscribe to our newsletter

**310,000+** organic reach on our

social media in 2022

**700,000+** work for Parity certified organizations







#### WOMEN in GOVERNANCE

# **1-844-4-PARITY**

womeningovernance.org paritycertification.org

#### JOIN THE MOVEMENT!

Montréal • Toronto • New York